

Message Text

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21

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/OED:MEPD:GBURKE/LW

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R 160300Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY PANAMA

UNCLAS STATE 229224

E.O. 11652: N/A

TAGS: BENC, PN

SUBJECT: MAJOR PROJECT: GOP GARBAGE FERTILIZER PROJECT

REF: PANAMA 6211

1. COMMERCE/MEPD WOULD APPRECIATE IF EMBASSY COULD ASSIST US WITH QUESTIONS WHICH HAVE ARISEN CONCERNING PROJECT REPORTED REFTEL. CAN WE UNDERSTAND FROM REFTEL THAT JAPANESE SUBMITTED UNSOLICITED TURNKEY PROPOSAL? HAS GOP EXPRESSED TO EMBASSY INTEREST IN RECEIVING COUNTER PROPOSALS OR GIVEN ANY OPINIONS ON JAPANESE PROPOSAL? WOULD INTERESTED U.S. FIRMS BE EXPECTED TO PROVIDE COMPLETE FINANCING PACKAGE? WHAT PRIORITY WOULD SUBJECT PROJECT HAVE WITH GOP PLANNERS?

2. WE WOULD BE MOST INTERESTED IN LEARNING ANY INFORMATION WHICH COULD ASSIST U.S. FIRMS IN MAKING JUDGMENT ON WHETHER SERIOUS PURSUIT PROJECT MIGHT HAVE REASONABLE CHANCE OF SUCCESS. SUCH FACTORS AS HOW LONG JAPANESE HAVE BEEN TALKING TO GOP ABOUT PROJECT, WHETHER JAPANESE FINANCIAL PACKAGE INCLUDES CONCESSIONARY OR STRAIGHT COMMERCIAL

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TERMS, AND WHETHER SUPPORT FOR JAPANESE PROPOSAL IS STRONG

FOR GOP, WOULD BE OF INTEREST. ROBINSON

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
Disposition History: n/a
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